webinar

April 8, 2020 12:00 PM - 1:00 PM What You Need to Know About the CARES Act





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Liquidity Options for Injured Entities

Two significant opportunities for an injection of cash from the federal government

- SBA Economic Injury Disaster Loans (EIDLs)
- Paycheck Protection Program (PPP) loans
- Both programs may be used in concert, but not to fund the same expenses
- The overarching goal is to keep employees on payroll instead of unemployment





PPP - Defined Terms

Covered Period

8-week period follow closing of the loan

Payroll Costs

 Salaries, wages, commissions, leave pay for vacation, sick time and FMLA, payments for group healthcare and state and local tax assessed on compensation





PPP - Who is Eligible?

- United States businesses that existed on February 15, 2020 and has 500 or fewer employees
- Certain 501(c)(3) and other not-for-profit organizations
- Internationally owned organizations located in the United States
- Tribal small business concerns
- Affiliation rules apply for determining number of employees





PPP - Maximum Loan Amount

- 2.5 times average monthly payroll cost for the 12-month period ending on the date the loan closes, or \$10,000,000, whichever is less
- The amount of the Loan is reduced by Emergency EIDL grant (if any)
- Important note: Businesses may not borrow via the PPP and claim employee retention credits (more on these later)





PPP - Not Included in Average Monthly Payroll Costs

- Annual payroll costs for any employee may not exceed \$100,000
- Compensation of any employee whose principal place of employment is outside the U.S.
- Qualified Sick and Family Leave Wages for which a credit is allowed under Family First Coronavirus Response Act





PPP - Information to Prepare

- Total payroll cost for the past 12 months
- Total payroll cost that exceeds \$100,000 per employee
- Account number where funds will be deposited
- Federal ID Number
- Date entity was created
- Any DBAs or trade names
- Paycheck Protection Program Borrower Application Form (SBA Form 2483)





PPP - Information to Prepare

- Number of employees
- Number of full-time equivalent (FTE) employees
- Summary of other businesses owned or commonly managed by the applicant or any owner of the applicant
- Records to back up all information





PPP – Use of Funds During Covered Period

Loans Can Be Used For

- Payroll costs
- Group healthcare costs
- Interest on mortgages
- Rent
- Utilities
- Interest on debt that existed before loan closing





PPP - Borrower Must Make a Good-faith Certification that:

- Uncertain economic conditions make the loan necessary to support ongoing operations
- Funds will be used to retain workers and maintain payroll or monthly mortgage payments, lease payments, and utility bills
- No duplicate loan will be applied for or received





PPP - Additional Features

- No personal guaranties
- No collateral
- No need to show that other financing is not available
- Interest may not exceed 4% (the current rate is 1%)
- Payments will be deferred for 6 months
- No fees charged by the government or lender





PPP - Loan Forgiveness

Generally, the loan will be forgiven to the extent that the loan proceeds are used, during the Covered Period, for:

- Payroll costs
- Payment of mortgage interest
- Payment of rent
- Payment of utilities

Forgiveness is tax-free!





PPP - Limits on the Forgiveness Amount

- The amount of otherwise forgivable loan is multiplied by the fraction:
- Average FTE/month during Covered Period, divided by either Average FTE/month for
 - February 15, 2019 through June 30, 2019
 - or January 1, 2020 through February 29, 2020





PPP - Further Reduction of Forgivable Loan Amount

- Reduction in the total salary and wages that is in excess of 25% of the total salary and wages of the Designated Employee during the most recent quarter the employee was employed before the Covered Period
- Designated Employee is an employee who did not, during any single pay period during 2019, receive wages and salary at a rate in excess of \$100,000





Emergency EIDL Grant

- Apply to SBA for a grant up to \$10,000. This can be used for payroll, increased supply chain costs, and certain other obligations.
- No need to repay the grant
- Reduces the amount of PPP Loan
- EIDL loans are another option
 - Economic injury must have occurred





EIDL vs. PPP

EIDL	PPP
Maximum \$2 million	Maximum \$10 million, but generally limited to 2.5 times the company's average monthly payroll (see the fine print for details and exceptions)
3.75% (for-profit) or 2.75% (not-for-profit) interest rate	1.0% current interest rate (and may not exceed 4.0%)
Up to 30-year terms, with 12 months of deferral	Two-year terms, with 6 months of deferral
Includes a \$10,000 maximum emergency grant that may be forgiven	Partial forgiveness is available for permissible expenditures made during the eight-week period following the date of the loan if employers retain employees during a specified period
Possible collateral on loans that exceed \$25,000	No collateral requirements
No personal guarantees for loans under \$200,000	No personal guarantees
May be used for payroll, related benefits, vendor payments, fixed debts, and other expenses that cannot be paid because of COVID-19's impact	May be used for payroll, related benefits, interest on pre- existing debt obligations, rent, and utilities (strings attached to loan forgiveness)
Administered directly by the SBA	Administered by SBA-approved lenders





Act Now!

- Contact your commercial lender immediately if you have not already initiated this critical step
- Funds are limited
- Lenders are scrambling to accommodate their clients
- The situation is fluid
- Be ready to respond nimbly if your lender needs additional information





Recovery Rebates

- \$1,200 per individual plus \$500 per qualifying dependent child
- Reduced by 5% of AGI tax above thresholds
 - Single filers: \$75,000
 - Joint filers: \$150,000
 - Head of household: \$112,500
- Complete phase-out examples
 - Single: \$99,000
 - Joint with no children: \$198,000
 - Joint with two children: \$218,000
 - Head of household with one child: \$146,500





Recovery Rebates

- On March 25, Treasury Secretary Steven Mnuchin said, "We expect the IRS will do direct deposit in the next three weeks."
- The amount will be based upon 2018 if you have not yet filed your 2019 return
 - But it will be based upon 2019 income levels if you have filed your 2019 return
 - Thus, taxpayers who have not yet filed their 2019 returns should determine if it is better to file ASAP or wait until they receive a rebate
- Paper checks could require significantly more time than direct deposit





Other Noteworthy Provisions

- No 10% penalty for Coronavirus-related early retirement plan distributions
 - Taxation is also favorable
 - No taxation if withdrawn amounts are recontributed within three years
 - Alternatively, taxpayers may spread income taxation over three tax years
- No required minimum distributions (RMDs) for 2020
 - This could be especially helpful for retirees who may not want to liquidate distressed investments while markets are in turmoil





Other Noteworthy Provisions

- Refundable credit for employers who retain employees
 - 50% of wages up to a maximum of \$10,000 of wages
 - Employers with more than 100 employees
 - Credit available for retained employees who are not currently working
 - Employers with 100 or fewer employees
 - Credit available for all employees
 - But not available if you borrowed via PPP
- Expanded unemployment insurance benefits





Other Noteworthy Provisions

- Net operating losses (NOLs)
 - Five-year carryback treatment may be elected for NOLs incurred in 2018, 2019, or 2020
 - The 80%-of-taxable-income limitation is suspended
- Employer Social Security tax payments may be delayed for a deferral period beginning with the enactment of the CARES Act, and ending on December 31, 2020 (but not if PPP was forgiven)
 - 50% due on December 31, 2021
 - 50% due on December 31, 2022





Individual Filing and Payment Deadlines

- Federal and Michigan income tax returns and payments formerly due on April 15 are now due on July 15
- Grand Rapids returns and payment are due on July 31 instead of April 30
- No extension request needs to be filed as long as you file by the new, postponed date
- The three-year statute of limitations to claim refund of a federal overpayment is unaffected
 - File your 2016 return by April 15, 2020 if you have waited this long to claim a refund for this tax year!





Just the Highlights

- The CARES Act is 880 pages
- There are many more details
- We have covered many of the most prominent provisions
- This is simply general advice; you should seek the counsel of a trusted advisor
 - Someone who can help you navigate the complexities
 - Someone who can help you apply provisions to your unique circumstances





Presenters



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